



## Manager, Ouat Media

Channel Zero Inc. (CHZ) has an opportunity for a 1 year contract for Manager, Ouat Media at our Toronto office in The Junction (Keele & Dundas).

### Essential Position Duties and Responsibilities

- Acquire, secure and license quality, commercially-viable, award-winning short-form films/content
- Achieve annual sales targets for film sales and other strategic objectives as directed
- Oversee the budgeting, planning and operational execution of Ouat Media objectives
- Responsibly observe the fiscal policy of Ouat Media
- Generate revenues from new platforms and technology
- Further develop and build solid relationships with the industry
- Effectively represent Ouat Media and all other Channel Zero companies at festivals and industry events in order to promote the various organizations

### The ideal candidate will possess:

- A minimum of 3 years of international short film distribution experience
- Valid Canadian passport for travel
- Ability to work under pressure and meet tight deadlines
- Excellent multitasking skills and great attention to detail
- An existing network of short film producers, filmmakers, production companies, cultural institutions and festival programmers
- Familiarity with contracts, deliverables and windows in major territories as it pertains to short films
- Ability to communicate in French, preferred
- Degree or equivalent qualification in business/ marketing/ communications/ film or television
- Willingness to travel to international events, conferences and festivals

**Quoting ref# MOM-2019-03, please send *résumé* and covering letter with salary expectations to:**  
[careers@chz.com](mailto:careers@chz.com)

Channel Zero Inc. is a member of the Channel Zero group of companies and along with its subsidiaries, affiliates, and related companies is an equal opportunity employer dedicated to diversity in its workforce. Please note that all qualified candidates are encouraged to apply but applications from Canadians and permanent residents will be given priority. We thank all applicants for their interest; however, only selected candidates will be contacted. No telephone calls or agencies please.

#### **About Channel Zero Inc.**

Channel Zero is an independent Canadian media company that owns over-the-air channel CHCH-TV and a bouquet of specialty channels including Rewind, Silver Screen Classics, and Halla Bol Kids TV, Canada's first South Asian HD TV channel. Channel Zero's digital sales agency Junction Digital offers advertisers marketing solutions on our owned and operated websites, as well as through our trading desk. The film division of Channel Zero features Ouat Media, an Academy Award® winning film sales and distribution company. Channel Zero's head office is located in Toronto, Ontario. For more information, please visit [chz.com](http://chz.com).

#### **About Ouat Media**

Ouat Media [pronounced "what"] is an Academy Award® winning film sales and distribution company, providing high-profile and award-winning short form content from the world's top emerging filmmakers for all international platforms. Over the past 8 years, Ouat Media has represented 11 short film Academy Award® Nominees, including 3 Academy Award® winners. Based in Toronto, Canada, Ouat Media is owned and operated by Channel Zero Inc. For more information, please visit [ouatmedia.com](http://ouatmedia.com).



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